

SMALL BUSINESS

EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

• NEWS • INFO • BIDS

\$1.5-Billion Light Rail Line Takes Shape In LA



By Aileen Cho

Snaking above, below and through busy streets, sound studios, artist colonies and freeways, the extension of the Exposition Line from Culver City to Santa Monica is nearing completion thanks in part to the flexibility imparted by design-build, project officials say.

The 6.7-mile, \$1.5-billion project includes seven bridges and seven stations squeezed into a busy urban setting. The light-rail system will use overhead catenary wiring for power, which required major utility relocations because California law prohibits placing high-voltage systems directly above areas where the public can congregate—such as open-air station platforms.

Moreover, the city of Santa Monica wanted the team to take the alignment down a narrow industrial street to accommodate plans for transit-oriented development. “That was very challenging, because now we needed to relocate all these utilities from underneath the street,” says Brian Freund, project executive with Skanska USA’s California division, which is in a joint venture with Steve P. Rados Inc.

The team’s design-build contract has increased from \$550 million to about \$600 million due to “betterments”—requests from municipalities or agencies for changes beyond what contractors bid on at the 30% design stage, says Rick Thorpe, chief executive officer with the Exposition Construction Authority, an agency created by law and

■ Continued on page 9

U.S. Chamber Foundation Research Assesses Current State of Women in STEM Careers

Women continue to be underrepresented in science, technology, engineering, and mathematics (STEM) careers, even as they account for half of the college-educated employees in the workforce, according to a new report released today by the U.S. Chamber of Commerce Foundation’s Center for Women in Business (CWB) at its fourth annual summit. The report, *Reaching the Full Potential of STEM for Women and the U.S. Economy*, examines the participation of women in STEM education and occupations over the past decades in the United States and provides insights from a survey of leading experts to identify ways to attract women to STEM fields.

“Across the country, companies are looking to hire people with skills in STEM, and the participation of talented women in these fields is critical to our long-term sustainable growth and competi-

tiveness as a nation,” said Suzanne Clark, executive vice president of the U.S. Chamber. “A diverse workforce keeps our perspectives fresh, our ideas innovative, and our companies profitable.”

As the report shows, more women have gravitated toward STEM occupations over the past 20 years, especially in the health care industry. The number of women working in core STEM jobs increased by 89 percent and in STEM-related jobs by 139 percent, both higher rates than for men. However, while accounting for 43 percent of total STEM jobs, women accounted for only one-quarter of core STEM jobs. In fact, only one-third of women in STEM occupations are in core STEM jobs, while three-quarters of men in STEM are in core STEM occupations. “Women in STEM are essential for building a strong economy and a bright future for American enterprise,” said Ta-



Image credit: <http://3dprint.com>

mara Lundgren, chairman of the U.S. Chamber Board of Directors and president and CEO of Schnitzer Steel Industries, Inc. “There are tremendous opportunities for women in STEM fields. CWB’s report highlights how we can increase the number of women in STEM by developing new ways to teach these subjects at an early age

and through initiatives ranging from mentorship programs to public-private partnerships.”

The full report is available here:

<http://www.uschamberfoundation.org/reports/reaching-full-potential-stem-women-and-us-economy>

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Community Outreach

Hispanic Business Boom: Meet the Entrepreneurs Fueling the Renaissance

By Phaedra Hise

In cities nationwide, Hispanic business owners are starting and running companies that speak to their past, present and future.

In 1995, Fernando Messier left Colombia for the University of Louisville on a swimming scholarship. After he graduated in 2001 with a degree in civil engineering, Messier went to work for one of the large engineering firms in the area, which is pretty much the exact moment his unexpected entrepreneurial journey began.

Within the year, he had navigated the complicated government paperwork to open his own engineering and construction firm. Today, Messier & Associates employs 47 people and, at any given moment, is designing or building for eight to 10 large construction projects.

Hispanic-owned businesses like Messier's have nearly doubled in number over the past 10 years—the number is now at 3.2 million and is generating \$468 billion in annual revenue. That's twice the national average business growth rate over the past decade, according to a 2013 study from digital market research firm Geoscape.

What's interesting is that this trend is occurring nationwide, not just in traditional Hispanic strongholds like Miami and Los Angeles. Hispanic-owned business is also booming in middle America towns like Louisville, Kentucky, thanks to a swelling wave of institutional and government support, an increase in educational opportunities and a deeply embedded culture of entrepreneurship among Hispanic immigrants.

OPEN Forum celebrates Hispanic Heritage Month by profiling three cities with very different pockets of Hispanic business ownership and looks at the factors that are driving their success.

Albuquerque: A Chamber That Speaks Spanish

Although Paul Chavez estimates his family is five or six generations from its roots in Spain, elements of his Spanish heritage were still strong enough to push him into joining Apache Construction Company, dba Valley Fence, a business his father started in 1969.

"Hispanic families, it's one of those love-hate things," says Chavez, who's the company's CEO. "You're very close, and there's a lot of it." Today, Chavez's sister and his son both work at the company, and his father is semi-retired.

Chavez says his father pushed his children to go to college though he himself hadn't finished elementary school. "My father wanted us to get educated so we could take care of ourselves better because he had to work so hard," Chavez explains. "But all we knew growing up was to work hard and try to do things right. He taught us that."

Chavez was about 6 when he started tagging along with his father on construction projects, and although he did start college, he left after about a year. "When [hard work] is ingrained at an early age, that's the direction you end up with," he says. His own son, Tyler, Chavez is proud to point out, has earned his MBA.

According to Chavez, there's been a growing emphasis on Hispanic entrepreneurship in Albuquerque during the past 10 to 15 years. "Before that, minority options for things like getting funded were limited," he says. "That's why my father worked so hard and became self-made. It was very limited on what banks would give."

But that's changed, thanks to a growing network of Hispanic-business support services. For example, today there are more than 200 Hispanic Chambers of Commerce in the U.S. Membership in these booster organizations isn't limited to Hispanic business owners but is also open to larger "sponsors" and companies interested in doing business with minority entrepreneurs.

Founded 40 years ago, the Albuquerque Hispanic Chamber of Commerce is the third-largest such organization in the country. It was just named the top Chamber of 2014 by the U.S. Hispanic Chamber of Commerce.

"In Albuquerque, small business is the backbone of the community," says Katrina Soto, a chamber spokesperson. "We have very little manufacturing here; it's primarily retail shops." To best support these small businesses, the chamber focuses on four initiatives that encompass membership and marketing; conventions and tourism; workforce training; and education support for middle school



Photos: Courtesy of Valley Fence

Paul Chavez, CEO, Apache Construction Company, dba Valley Fence

and high school students. The organization also works closely with the nearby branch of the U.S. Small Business Administration.

Visit link below for the full article:
www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1110&pageID=25

Source: www.americanexpress.com

Email to the Editor

I thought this was a paper about small business and not about bashing "White" people, which your articles so conveniently combine any non-black or Hispanic population into. The articles you are printing reveal a black cultural attitude that is holding them back, not the "white" people. It starts in the home with positive attitudes toward proper speech, education, the value of hard work, and nothing comes free. Being too pale to be considered a minority, I have had to overcome reverse discrimination and overcome and work harder to become successful.

I find the excuses in many of the articles repulsive. Let's compare income and education levels among all minorities (East Indian, Chinese, Japanese, Korean, Irish, Italian, Russian,

etc.) I find it amazing that all of these other minorities have language barriers to deal with on top of any other issues and they still seem to overcome these challenges to take advantage of the opportunities that America has to offer. As a Ukrainian, there are all the challenges of language and culture, but none of the minority benefits, because of color. I find this ridiculous. Please read about Alan Keyes, Herman Cane, and Jason Riley these are successful men that have the "right" attitudes about success.

Jeff Carnes

SBE Editors invite your response.
Email sbe@sbeinc.com

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AWARDS

• CITY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur
Mayor's Advisory Board,
Outstanding Achievement as a Vendor/Supplier

• COUNTY OF LOS ANGELES

Black Business Association,
Outstanding Entrepreneur

• BAY AREA CONTRACT COMPLIANCE

OFFICERS ASSOCIATION
Champion of Diversity

• NAMCSC

Minority Advocate

• 2014 Black History Month Award for Commitment and Service to the African American Community

Minority Advocate

CALIFORNIA CERTIFICATIONS



• CPUC Clearing House

• San Francisco Contracts Monitoring Division

SBE is a certified DBE - CA UCP Firm #5988

MEMBERSHIP



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Northern California Sub-Bid Request Ads

Balfour Beatty Construction

2335 Broadway, Suite #300 • Oakland, CA 94612
(510) 903-2054

Contact: Chet Brians • cbrians@balfourbeattyus.com

PROJECT: Transbay Block 9

LOCATION: San Francisco, CA

BID DUE DATE: March 26, 2015 at 2:00 PM

OCII project and 50% SBE / LBE goal

SCOPE OF WORK: Bid Package Group 1:

- Mechanical Systems – Design/Build
- Plumbing – Design/Build
- Electrical – Design/Build
- Fire Protection – Design/Build
- Curtainwall Systems – Design/Build
- Elevators – Design/Build
- Shoring Systems – Design/Build
- Excavation, Remediation and Demolition
- Dewatering Systems

Proposing Subcontractor/Supplier

You are hereby invited to submit a bid proposal to provide labor, material and equipment as necessary to perform the Work according to the your respective discipline per the corresponding Bid Package(s) listed above for the **Transbay Block 9** located in San Francisco, California. Your bid is to be in based on the Contract Documents, as prepared by SOM, and other Bid Instructions, Contract Appendices, and Attachments.

KEY DATES/INFORMATION

PRE-BID MEETING: March 5, 2015 at 2:00PM

LOCATION: San Francisco Branch Library
Park Meeting Room
1833 Page Street, San Francisco, California

LAST DAY FOR RFI'S: March 18, 2015 at 4:00PM

FINAL ADDENDA: March 20, 2015 at 4:00PM

BID PROPOSALS DUE: March 26, 2015 at 2:00PM

Bid Documents and other pertinent information can also be downloaded directly from Balfour Beatty Construction's **Egnyte** site at the following link:

Link to bid documents:
<https://bbcus.egnyte.com/fl/3wucvV14z2>

Link to prequalification site:
www.balfourbeattyus.com

Plans and Specs. are also available at Balfour Beatty Construction office.

Turner

Request for Qualification (RFQ)
RFQ Period: March 16, 2015 – March 27, 2015

Turner Construction Company (Turner) is seeking qualified Subcontractors for the following project:

San Francisco International Airport
Contract No. 10003.71
Interim Boarding Area B and Security Screening Checkpoint

Turner has been awarded this project, which is the construction of a temporary, fully functional Interim Boarding Area B facility with up to nine (9) aircraft gates and associated Security Screening Checkpoint. The Interim Boarding Area is anticipated to perform and serve for a period of four (4) to six (6) years during demolition of the existing Boarding Area B and central area of Terminal 1 and the construction of the new permanent facility. Additionally, some modifications to the adjacent Boarding Area C will be required as part of this Contract to ensure optimum operations of the future reconstructed T1 Complex.

Only those Subcontractors who meet pre-qualification criteria and are deemed pre-qualified to perform work on their respective trades will be invited to submit a bid. Trade Subcontractors who do not submit the pre-qualification information and are not pre-qualified will not be allowed to bid the project.

Turner is seeking RFQs for the following trade packages:

TRADE PACKAGE DESCRIPTION	EST VALUE (in Thousands)	TRADE PACKAGE DESCRIPTION	EST VALUE (in Thousands)
SITE UTILITIES	\$2,000	PLUMBING	\$1,200
GENERAL REQUIREMENTS	\$750	FIRE PROTECTION	\$600
INVESTIGATION	\$100	BAGGAGE HANDLING SYSTEM (BHS)	\$5,000
BUILDING 710 MODIFICATIONS	\$500	PASSENGER BOARDING BRIDGE (PBB)	\$6,000
DEMO FUEL AREA	\$1,500	SPECIAL SYSTEMS (PA/AV, Low Voltage, etc)	\$6,000
MECHANICAL	\$10,000	EXCAVATION / FOUNDATIONS / CONCRETE	\$1,500
ELECTRICAL	\$9,000	PILES	\$500
ELEVATOR / ELEVATOR MODIFICATIONS	\$300	STRUCTURAL STEEL / METAL DECK	\$5,000
		INTERIOR DEMO	\$2,000

Contract documents, including drawings and specifications, for the project are anticipated to be available for bidding 2Q/2015. Construction start is by 3Q/2015.

There is a requirement of 23% LBE participation for this project, which must be met with LBE firms that are certified LBE by the San Francisco Contract Monitoring Division. At bid time, each individual trade package will have a minimum participation requirement listed in order to meet the overall Project LBE participation requirement.

For information on how to Pre-Qualify with Turner, please contact Ana Valencia (510.267.8228 or avalencia@tcco.com)

Public Policy

Mentor-Protégé Program Re-Launches

The U.S. Department of Transportation's (USDOT) Office of Small and Disadvantaged Business Utilization (OSDBU) is pleased to announce the expansion of our Mentor-Protégé Program. After successfully implementing the pilot program, OSDBU allowed additional firms to join, increasing the number of Mentor-Protégé relationships from 9 to 25.

In addition to increasing the amount of participants, the performance period of the Mentor-Protégé agreements increased to a maximum of 3 years. This increase allows program participants to establish broader and more comprehensive business development plans.

"We are excited about the expansion of the Mentor-Protégé Program as it will allow more small businesses to successfully compete for federal procurement opportunities. I encourage more businesses in the transportation industry to participate in the program," commented OSDBU Director Brandon Neal.

Managed by OSDBU, the Mentor-Protégé Program provides an opportunity for small businesses to create relationships with prime contractors. To learn more about our program please visit the Mentor-Protégé Program webpage.

Mentor-Protégé Program

Overview

DOT's Mentor-Protégé Program enhances the capability of disadvantaged and small business owners to compete for federal procurement opportunities. The program encourages private-sector relationships and expands DOT's efforts to identify and respond to the developmental needs of small and disadvantaged businesses. The program is administered by the DOT Office of Small and Disadvantaged Business Utilization (OSDBU).

Small business concerns include small disadvantaged businesses (SDB), 8(a) firms, women-owned small businesses (WOSB), HUBZone small businesses, veteran-owned small businesses (VOSB) and service disabled veteran-owned small businesses (SDVOSB). The program is also designed to improve the performance of DOT contractors and subcontractors, foster the establishment of long-term business relationships between small businesses and prime contractors, and increase the overall number of small businesses that receive DOT contract and subcontract awards.

Website: www.dot.gov/osdbu/procurement-assistance/mentor-protége-pilot-program

Source: U.S. Department of Transportation



Northern/Central/Southern CA. Sub-Bid Request Ads

REQUEST FOR CERTIFIED DBE SUBS & SUPPLIERS FOR:

The City of Dixon, CA
Wastewater Treatment Facility Improvements Project
Project 184030042
State Revolving Fund Project
BID DATE: March 26, 2015 at 2:00 PM

We are soliciting quotes for the following items of work **Division 2 through 17, including, but not limited to:** Demolition, Clear & Grub, Earthwork, Dewatering, Utility Line Marking, Vegetative Erosion Control, Landscaping & Irrigation, AC Paving, Joint Seal Assembly, Epoxies and Floor Grouting, Rebar, Erect Steel Structures, Painting & Staining Concrete, Masonry, Underground Utilities, Fencing & Gates, Metal Railing, Electrical, Instrumentation (including Testing, Calibration and Installation), Minor Concrete, Sawcutting & Core Drilling, Structural Steel, Misc. Metals Fabrication (including Grating, Stair Treads, Floor Plates & Metal Support Framing), Pipe Railing, Abandon Well, Welding, Membrane Waterproofing & Repellants, Interior Doors, Overhead Doors and Hatches, Ready Mix, Concrete Pumping, Pipe (including Copper, RCP, Steel, Stainless, Ductile and Plastic Pipe), Valves, Slide Gates, Flap Gates, Stop Gates, Const. Material Supplies, Misc Metals/Iron & Steel, Trucking, SWPPP Plan, SWPPP Materials, Underground Precast, Street Sweeping, Aggregates Supply (including: Sand, Class 2 Agg Base, Crushed Rock & Rip Rap).

Non-DBE Subs/Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes can be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Ironworkers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all subcontractors and suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron West will reimburse for bond premium up to 2%. Subs must possess current contractors license, insurance and workers compensation coverage meeting our requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm.

Project documents are available for free viewing on ARC Sacramento Planwell (Public Planroom). They may be purchased by contacting ARC at 916-443-1322. Project documents may also be viewed in our office by appointment only. Email: LiSimon@flatironcorp.com for appointment to view plans and specs in our office. Upon email request only, Flatiron will provide electronic docs by Sharefile link. Due to Non-DBE and DBE submittal requirements at bid time, if you intend to bid to us on this project, we will require your quote by no later than Noon on Bid Day.



FLATIRON WEST

2100 Goodyear Rd Benicia, CA 94510
 Phone 707-742-6000 Bid Fax 707-746-1603
 Email quotes to: FWNCBID@flatironcorp.com
 WE ARE AN EQUAL OPPORTUNITY EMPLOYER

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 280 Embankment and Roadway
San Jose - Caltrans #04-1SS524
BID DATE: March 26, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Portable Changeable Message Sign, Water Pollution Control Program, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Noise Monitoring, Dust Control Plan (Naturally Occurring Asbestos), Core Concrete, Clearing & Grubbing, Erosion Control, Roadway Excavation (Naturally Occurring Asbestos), Structure Excavation, Soil Densification (High Density Polyurethane), Structure Backfill, Controlled Low-Strength Material, Imported Borrow, Geosynthetic Reinforcement, Prime Coat, Geosynthetic Pavement Interlayer, Tack Coat, Structural Concrete Approach Slab, Minor Concrete, Joint Seal, Underground, Rock Slope Protection, Misc. Iron & Steel, Concrete Barrier, Paving Notch Extension, MBGR, Striping & Marking and Construction Materials

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
 Contact: Jean Sicard

An Equal Opportunity Employer

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

Advertise with the Small Business Exchange

Utilize SBE's TARGET DISTRIBUTION to reach the DBEs, SBEs, DVBEs, MBEs, and OBEs that match the trades and goods you need.
www.sbeinc.com



SWINERTON Management & Consulting

Requesting subconsultant qualifications from all qualified construction management, estimating, scheduling, quality control, and inspection firms which are Disadvantaged Business Entities (DBE), which is defined as a "for-profit small business concert owned and controlled by a socially and economically disadvantaged person(s) as defined in Title 49, Code of Federal Regulations (CFR), Part 26.5

PROJECT INFO:

Project Name: City of Manhattan Beach,
 On-Call Construction Management and
 Inspection Consultant Services

OUTREACH GOALS:

4% DBE Participation

DESCRIPTION:

Various capital improvement projects for the City of Manhattan (including structures, roads, and water/waste infrastructure, etc.) and the requested services will include construction management, inspections, quality control, estimating, and scheduling.

Qualifications are shall be due to:

Swinerton Management & Consulting on March 17th no later than 11:00pm. Swinerton Management & Consulting will receive qualification to Michael Shawver at mshawver@swinerton.com. Questions and additional information regarding the project can be directed to Michael Shawver: (213) 896-3400

Assistance in helping subconsultants obtaining insurance, bonds, lines of credit and/or insurance will be provided. For more information please contract Charles "Rick" Moore (415) 984-1289.

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K.J. WOODS CONSTRUCTION, INC.

REQUESTS QUALIFIED DBE/LBE/MBE/WBE CERTIFIED SUBCONTRACTORS & SUPPLIERS FOR:

SAN RAMON VALLEY RECYCLED WATER PIPELINE - BISHOP RANCH

East Bay Municipal Utility District
Bid Date: April 1st at 1:30PM.

****Quotes need to be received by 12 o'clock noon, to give ample time to deliver bid**

We are soliciting quotes for (including, but not limited to): Shoring, Pipe Installation, Cathodic Protection, Paving and Grinding, Slurry Seal, Trucking, Sawcutting, and Striping.

ALL SUBCONTRACTORS will be required to provide their DIR registration number AND their California Contractor's License number - we cannot accept quotes from those who are not registered with the DIR website or who do not have a current, valid California Contractor's License number. You are also required to submit completed EPA forms at least four hours prior to the stated bid opening time. We will provide blank forms at your request.

100% Payment and Performance Bonds may be required.

K.J. WOODS CONSTRUCTION, INC.

1485 Bayshore Blvd #149 • San Francisco, CA 94124
 T 415.759.0506 • F 415.468.1359
 Email: office@kjwoods.com

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Proven Management, Inc.

2000 5th Street, Berkeley, CA 94710
 Phone: 510-671-0000 • Fax: 510-671-1000

Requests proposals/quotes from all qualified and certified SBE/MBE/WBE/DBE subcontractors, suppliers, and truckers for the following project:

Ardenwood Creek (Line P) Restoration & Flood Control Improvements in Fremont
Spec No. FC 5-211

Owner: Alameda County Flood Control & Water Conservation
Bids: 04/07/2015

SUBCONTRACTING GOALS - MBE-23% - WBE-12%

PMI will provide assistance in obtaining necessary bonding, insurance, equipment, supplies, materials or other related services. 100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to PMI's approval. PMI will pay bond premium up to 1.5%. Subcontractors awarded on any project will be on PMI's standard form for subcontract without any modifications. For questions or assistance required on the above, please call.

We are an Equal Opportunity Employer

Bid Requests from Certified SBE Subcontractors and Suppliers for the following Design-Build Trades:
Mechanical, Electrical, Plumbing, Fire Sprinkler, Solar Hot Water System, and Exterior Building Maintenance Systems.

TRANSBAY BLOCK 7 (DESIGN-BUILD TRADES)

This is a OCII project with construction workforce and prevailing wage requirements.

Transbay Block 7

255 Fremont Street
 San Francisco, CA 94105
Bid Date: 4/10/15 @ 2 PM

Voluntary Pre-bid Meeting on 3/24/15 at 11:00 AM at Cahill Contractors, 425 California Street, Suite 2200, San Francisco, CA 94104.

There will not be a job walk.

CAHILL CONTRACTORS, INC.

Contact: Julie Park
estimating@cahill-sf.com, (415) 986-0600

Bid Requests from Certified SBE Subcontractors and Suppliers for the following ALL TRADES EXCEPT: Mass Excavation, Shoring, Infrastructure
Hunters View

Phase 2 Block 10 (Vertical Construction)

This is a OCII project with construction workforce and prevailing wage requirements.

Hunters View - Phase 2 Block 10

146 West Point Road
 San Francisco, CA 94124
Bid Date: 4/14/15 @ 2 PM

Voluntary Pre-bid Meeting & Job Walk on 3/31/15 at 10:00 AM at jobsite trailer (on east side of Middle Point Road).

CAHILL/NIBBI (CNJV)

Contact: Julie Park at estimating@cahill-sf.com, (415) 986-0600.

Equal Opportunity Employer
 M/W/DBE, DVBE, UDBE, SBE

Bids Wanted for Subcontract and Related Services on upcoming

San Francisco Unified School District Bid Package 1 of 3

Balboa High School Boiler Replacement
Project #: 11744

Bid Date: 4/7/2015 @ 2:00 PM

Please Contact: George Merrill

SonoMarin, Inc.

License #711104
 Phone: 707-566-9447 • Fax: 707-566-9448

Requesting Sub-Bids

Northern/Central/Southern CA. Sub-Bid Request Ads

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**Oakville Crossroad Bridge Replacement
County of Napa Contract No. RDS 05-05
Federal Aid Project No. BRLO-5921(010)
Engineer Estimate: \$2,500,000
Goal: DBE 9%
Bids: April 1st, 2015 @ 11:00 AM**

Requesting Sub-quotes for (including but not limited to): Electrical Material, Construction Area Signs, Traffic Control, Cold Plane, Demolition/Bridge Removal, Clear & Grub, Roadway Excavation, Structure Excavation/backfill, Landscaping, Hydroseeding, Erosion Control, Aggregate Base, Asphalt Paving, AC Dike, Grinding, Pile Driving, Structural Concrete, Concrete Block & Masonry Retaining Wall, Joint Seal, Reinforcing Steel, Signs Roadside, Rock Slope Protection, Fencing, Survey & Historical Monument, Object Marker, MBGR, Metal Railing, Thermoplastic and Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, Message Signs, Lighting & Sign Illumination, Surveyor, SWPPP Planning, Water Truck, Sweeper & Trucker.

Scope of Work: Replace existing bridge with 2-span, cast in place conventionally reinforced concrete box-girder bridge, retaining walls, bridge approaches widening.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or from County of Napa, Dept. of Public Works, 1195 Third Street, Napa, CA. 707-253-4351. Contact Tim Ross 925-606-2400 tim.ross@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Monterey County Near Lucia From 0.1 Mile south of Big Creek Bridge to 2.8 Miles South of Dolan Creek Bridge
Caltrans No. 05-1F8904
Federal Aid Project No. ACSTP-P001(591)E
Engineer Estimate: \$3,780,000 - 280 Working Days
Goal: DBE 8%
Bids: April 14th, 2015 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Clear & Grub, Structure Excavation/backfill, Hydroseeding, Erosion Control, Irrigation, Asphalt Paving, CIDH Piles, Structural Concrete, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Concrete Curb & Sidewalk-Misc, Concrete Barrier, Painted Traffic Stripe & Marking, Pavement Marking, SWPPP Planning, Water Truck, Sweeper, and Trucker.

Scope of Work: Construct viaduct.

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact David Aboujudom 925-606-2400 david@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DBE (Disadvantaged Business Enterprises) for the following project:

**State Highway in Santa Clara County in San Jose at Minor Avenue Undercrossing
Caltrans No. 04-1SS524
Federal Aid Project No. ACNHPI-2801(141)E
Engineer Estimate: \$1,510,000 - 90 Working Days - Goal: DBE 9%
Bids: March 26th, 2015 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Fabric & Oils, Construction Area Signs, Traffic Control, Clear & Grub, Roadway Excavation (naturally occurring asbestos), Structure backfill, Erosion Control, Joint Seal, Rock Slope Protection, MBGR, Concrete Barrier, Thermoplastic & Painted Traffic Stripe & Marking, Storm Drain (Underground) and Soil Densification.

Scope of Work: Reconstruct embankment and roadway

RGW is willing to breakout any portion of work to encourage DBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact John Pitsch 925-606-2400 johnp@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

Seeking MBE, DVBE, DBE, WBE, SBE, SBRA, LSAF, HUB subcontractors and suppliers for **AGUA HEDIONDA SEWER LIFT STATION, VISTA/CARLSBAD INTERCEPTOR SEWER REACHES VC11B-VC15 AND RECYCLED WATER LINE; CONTRACT NO. PWS13-40UTL**

**Project Owner: City of Carlsbad, CA
Project Location: Carlsbad, CA
Bid Date: Wednesday April 1, 2015**

Trades: SWPPP, Dewatering/Sewer Bypassing, Shoring/Shafts/Piling, Landscaping & Irrigation, Fencing, AC Paving/Curbs/Stamprcrete, Striping/Pavement Markings, Horizontal Directional Drilling, Microtunneling, Reinforcing Steel, Misc. Metal/Structural Steel, HVAC, Electrical & Instrumentation, Supply of Pipe and Valves, Aggregates, Redi-Mix Concrete.

Plans are available to download on City of Carlsbad Bids & Contracts website

Pulice Construction, Inc.

591 Camino de la Reina, Suite 1250 • San Diego, CA 92108
Phone: (619) 814-3705 • Fax: (619) 814-3770
Contact: Arinda Cale, acale@pulice.com; Kimberly Bell, kbell@pulice.com
An Equal Opportunity Employer

RGW Construction Inc. is seeking all qualified DVBE (Disabled Veteran Business Enterprises) for the following project:

**STATE HIGHWAY IN ALAMEDA COUNTY IN OAKLAND AND BERKELEY
BETWEEN HILLER DRIVE AND VICENTE ROAD
Caltrans Contract No. 04-0G2104
Engineer Estimate: \$890,000 - 108 Working Days
Goal: DVBE 5%
Bids: April 7th, 2015 @ 2:00 PM**

Requesting Sub-quotes for (including but not limited to): Construction Area Signs, Traffic Control, Clear and Grub, Structure Excavation/backfill, Hydroseeding, Erosion Control, Irrigation, Asphalt Paving, CIDH Piles, Structural Concrete, Joint Seal, Reinforcing Steel, Sign Structure, Signs Roadside, Clean & Paint Steel, Concrete Curb & Sidewalk-Misc, Concrete Barrier, Painted Traffic Stripe & Marking, Pavement Marking, SWPPP Planning, Water Truck, Sweeper, & Trucker.

Scope of Work: Upgrade shoulder/sidewalk and construct a retaining wall.

RGW is willing to breakout any portion of work to encourage DVBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or the Caltrans website www.dot.ca.gov/hq/esc/oe/. Contact David Aboujudom 925-606-2400 david@rgwconstruction.com for any questions, including bonding, lines of credit, or insurance or equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation. For bonding and other assistance, please call.

RGW Construction, Inc.

Contractors License A/B 591940
550 Greenville Road • Livermore, CA 94550 • Phone: 925-606-2400 • Fax: 925-961-1925
An Equal Opportunity Employer

Sub-Bids Requested From
SBE Subcontractors & Suppliers for:
**California Aqueduct Reverse Flow Project
Project No. 60061007
Owner: Santa Clara Valley Water District
Location: Santa Clara, CA
Contract Estimate: \$6,500,000.00
Bid Date: April 1, 2015 @ 2:00 PM**

Trades: Traffic Control, Paving, Security Services, Pump Rental, Pipe Rental, Fuel/Fueling, Trucking, SWPPP, HDPE Pipe, Fence.

SYBLON REID

P.O. BOX 100 • Folsom, CA 95763
Phone: (916) 351-0457 • Fax: (916) 351-1674
Contact: Karen Reichenberger

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions

Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project.

Sub Bids Requested From Qualified
MBE, WBE, DBE
Subcontractors & Suppliers for
**EBMUD
San Ramon Valley Recycled Water Pipeline
Bishop Ranch
Spec. 2100
Location: San Ramon, CA
Bid Date: April 1, 2015 @ 1:30 PM**

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; sawcutting; striping; loops; and traffic control. We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603
Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Bruce Daseking
An Equal Opportunity Employer



Northern/Central/Southern CA. Sub-Bid Request Ads

Gallagher and Burk, Inc. is soliciting for LBEs for the following project:

SAN FRANCISCO INTERNATIONAL AIRPORT TAXIWAY Z1 BLAST DEFLECTOR
Contract No. 9354

OWNER:

CITY AND COUNTY OF SAN FRANCISCO
San Francisco International Airport, 676 N. McDonnell Road, C, San Francisco, CA 94128

BID DATE: MARCH 24, 2015 @ 2:00 P.M.

We hereby encourage responsible participation of Micro and Small Local Business Enterprises Certified by the City and County of San Francisco, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

SOIL STABILIZATION FABRIC, PCC PAVEMENT, PAINT REMOVAL, STRIPING, MINOR CONCRETE STRUCTURES, JET BLAST DEFLECTOR, ELECTRICAL, BARRIER RAIL, CEMENT TREATED BASE, CRUSH AGGREGATE BASE, COLD-MILL ASPHALT CONCRETE, TRUCKING, WATER TRUCKS, STREET SWEEPING.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by Gallagher and Burk, Inc. Gallagher and Burk, Inc. will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting Gallagher and Burk, Inc.'s requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

Gallagher & Burk, Inc.

344 High Street • Oakland, CA 94601
Phone: (510) 261-0466 • FAX (510) 261-0478
Estimator: ALAN MCKEAN
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:
2014 OVERLAY PROJECT

Federal Aid Project No. STPL-5029(033)

OWNER: CITY OF REDWOOD CITY

City Hall, 1017 Middlefield Road, Redwood City, CA

BID DATE: March 26, 2015 @ 3:00 P.M.

We hereby encourage responsible participation of local Disadvantaged Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to: ADJUST IRON, LOOP DETECTORS, PAVEMENT REINFORCING FABRIC, MINOR CONCRETE, STRIPING, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL.

100% Performance and Payment Bonds may be required for full amounts of the subcontract price. Surety company will have to be approved by DeSilva Gates Construction. DeSilva Gates Construction will pay bond premium up to 2%. Subcontractors must possess current insurance and worker's compensation coverage meeting DeSilva Gates Construction's requirements. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies. Plans and specifications are available for review at our Dublin office.

DeSilva Gates Construction

11555 Dublin Boulevard
P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: VICTOR LE
Website: www.desilvagates.com
An Equal Opportunity Employer

Pacific States Environmental Contractors, Inc. (PSEC) is preparing a bid as a Prime Contractor for the project listed below:

Ardenwood Creek (Line P) Restoration and Flood Control Improvements, In Fremont, Alameda County, California, Zone NO. 5 Project

Owner: Alameda County Flood Control and Water Conservation District

BID DATE: April 7, 2015 at 2:00pm.

We hereby encourage responsible participation of Minority/Women-owned Enterprises (M/WBEs) and solicit their subcontractor or materials and/or suppliers for the following types of work including but not limited to:

Concrete, Trucking, Fencing, Hydroseeding, Electrical, Landscaping, Underground Pipe, Storm Drain, Striping and Signage

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. Please call if you need assistance in obtaining bonding, insurance, equipment, materials and/or supplies for this project.

This will be a PREVAILING WAGE JOB.

Plans and specifications may be reviewed at our office located at 11555 Dublin Boulevard, Dublin, CA, or by using the Dropbox link at: https://www.dropbox.com/sh/af0z5e4va3udp65/AACxzDTDxCAe02tCbLJl_ina?dl=0

As well as purchasing at:
www.ipdservices.com/clients/easbay?ALCO

Or by contacting:

Central Blue Print at 17132 E. 14th Street Hayward, CA 94541 (510) 276-3375, East Bay Blue Print and Supply at 1745 14th Avenue, Oakland, CA 94606 (510) 261-2990 or Custom Blue Print 1944 Mt Diablo Boulevard, Walnut Creek, CA 94596 (925) 932-3113 PSEC is willing to breakout any portion of work to the participation of socially and economically disadvantaged Minority/Women-Owned Enterprises and solicit their subcontractor or materials and/or suppliers and trucking quotation. If you require any assistance, please contact the Estimator, Keith Donahue email him at kdonahue@pacificstates.net or call (925) 803-4333 and bids may be faxed to us at (925) 803-4334. We are an equal opportunity employer.

Pacific States Environmental Contractors, Inc.
CAL LIC. NO. 723241

11555 Dublin Boulevard • Dublin, CA 94568-2909
Phone: (925) 803-4333 • FAX: (925) 803-4334
ESTIMATOR: Keith Donahue
EMAIL: kdonahue@pacificstates.net
An Equal Opportunity Employer

Visit www.sbeinc.com to download the latest SBE Newspaper and Newsletter



SKANSKA

Sub-Bids Requested From Qualified D/S/LBE Subcontractors & Suppliers

Transbay Transit Center – Tenant Improvements
Transbay Joint Powers Authority/ Webcor Obayashi Joint Venture
Contract No.: Bid Build – 08-04-CMGC-000, pkg. no. TG16.0

DBE/SBE/LBE Goal: 19%

Subcontractor Quote Due Date: April 15, 2015 - 12:00PM

Skanska is interested in soliciting in Good Faith all subcontractors as well as certified D/L/SBE companies for this project. All interested subcontractors, please indicate all lower tier D/L/SBE participation offered on your quotation as it will be evaluated with your price. Please call if we can assist you in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. Skanska will also review breaking out scope packages and adjusting schedules to help permit maximum participation.

Quotes requested for contractors, suppliers and service providers include, but are not limited to:

Subcontracting: Concrete masonry units, metal framing, drywall, building insulation, penetration fire-stopping, toilet accessories, miscellaneous metals for own work, bird deterrent, ballistic resistant panels, acoustic ceiling tiles, acoustic wall treatments, tile, tile carpeting, resilient base, painting, site paints, high performance coatings, doors, frames, hardware, low voltage wiring for own scope of work, interior architectural woodwork, countertops, prefabricated buildings, photo-luminescent exit accessories (PLEA), and final cleaning on complex projects.

Instructions for bidders: For information on plans and specs and/or receive an Invitation to Bid, please submit your information to lindsay.corotis@skanska.com. Plans and Specs are also available at several locations throughout California. For project documents, visit <http://transbaycenter.org/rfp/interiorsfinishes>. For any questions, contact Skanska at (510) 285-1885 or email to lindsay.corotis@skanska.com

Subcontracting Requirements:

Skanska's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. and general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., and a Waiver of Subrogation (GL & WC). Other insurance requirements may be necessary per scope. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety and subject to approval by Skanska. Skanska will pay bond premium up to 1%. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing.

There is a PLA agreement for this job. It can be found at:

<http://transbaycenter.org/tjpa/doing-business-with-the-tjpa/project-labor-agreement>. Skanska is signatory to the Laborers and Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Subcontractor scope (including any conditions or exceptions) is required 24 hours prior to bid deadline to allow proper evaluation.

Skanska is an Equal Opportunity Employer

Skanska Ph: (510) 285-1885; Fax: (510) 285-1801
Email: lindsay.corotis@skanska.com



Drill Tech Drilling & Shoring, Inc.

2200 Wymore Way • Antioch, CA 94509 • Phone: 925/978-2060 • Fax: 925/978-2063
www.drilltechdrilling.com

Drill Tech Drilling & Shoring, Inc. (DTDS) is soliciting quotes from certified and qualified SBE/LBE companies for the following project:

Transbay Block 9

Shoring, Dewatering, and Ground Improvements Bid Packages
San Francisco, CA

Bid Date: March 26, 2015 @ 2:00PM - Requesting bids by March 24, 2015

DTDS is actively soliciting quotes for the following scopes of work:

- Trucking - bulk cement delivery within Bay Area
- Trucking - 40 foot flatbeds for steel beams < 70' long; delivery from Central Valley to San Francisco
- Trucking - specialty trucks for steel beams > 70' long; delivery from Central Valley to San Francisco
- Trucking - End dump support //
- Welding Support - onsite welding, union contractor, 2 welding crews with supporting equipment/materials minimum.
- Fueling Services

Plans and bid documents are available upon request. Please contact Andres Melgoza at 925/978-2060 or andres@drilltechdrilling.com for assistance.

For questions or comments please contact the estimators below

Steve McCullough

Office: 925/978-2060 • Cell: 510/715-5766 • Fax: 925/978-2063 • steve@drilltechdrilling.com

Darin Gossett

Office: 925/978-2060 • Cell: 925/766-2220 • Fax: 925/978-2063 • Email: darin@drilltechdrilling.com

Asian Black Latino Enterprises

Event Calendar

MARCH MIXER Best networking mixer in OC!

Join ABAOC for our fun monthly mixer and take your business to the next level! There will be lots of delicious food, raffle prizes and exciting announcements that you won't want to miss!

Bring a RAFFLE PRIZE if you would like a couple minutes to present your business in front of all the attendees.

We will be providing each person with a complete list of all attendees and a copy of all business cards to enhance and promote networking opportunities!

Wednesday, March 25th
5:30PM - 8:00PM

Red Robin @ The District
2667 Park Avenue
Tustin, CA 92782

REGISTER NOW for only \$5 if you're not a member. If you're a member, it's always FREE when you register online!

Link to Registration form:

<https://events.r20.constantcontact.com/register/eventReg?oeidk=a07eaki2071fb87283&oseq=&c=&ch=>

Don't forget to bring your business cards and be ready to network!

**Mixers Held Every Fourth
Wednesday of the Month**

* Pre-Registration: Members FREE / Non-members \$5

* At the door: Members \$5 / Non-members \$10

* Appetizers will be served

* Cash bar

REGISTER TODAY!



LBA Signature Events

LBA Signature Events are comprehensive, large-scale events that are held on an annual basis. Like the smaller, more informal LBA Member Events, LBA Signature Events are designed to build economic wealth and generate new business opportunities for our member business owners and entrepreneurs.

LBA LEGISLATIVE DAY in Sacramento

2015 marks the 39th year of the Latin Business Association's proudly advocating for Latin-owned businesses—over 800,000 Latin-owned businesses throughout the State of California alone!

LBA LEGISLATIVE DAY in Sacramento, the annual pilgrimage to our state capitol, provides a forum for our members to engage in the legislative process. LBA Member and Partner Business Owners meet with key elected officials, legislators and agency directors and network with a variety of government officials to discuss important issues facing small- and Latin-owned businesses in California in the coming years. It also gives us the opportunity to inform them on what the LBA is doing to bolster the Latin Business Community. A luncheon and/or reception is included as part of LBA LEGISLATIVE DAY in Sacramento.

Note: As with all LBA events, which are designed to generate wealth and business opportunity, LBA LEGISLATIVE DAY may also include scheduled meetings with procurement representatives of LBA Partner State Agencies to connect participants to new contracting opportunities with the State of California.

Watch for further announcements regarding 2015
LBA Legislative Day
coming April 22nd & 23rd!



2015 Latino Business Forum

**Leonardos 6617 Wilson Ave.,
Huntington Park, CA 90001**
Free parking

Date/Time Information
Friday, March 27, 2015
8:00am - 12:00pm

Continental Breakfast Provided

Fees/Admission: No Cost to Attend

Half-day Forum includes

- Access to Capital Panel
- OneWest Bank
- Cathay Bank
- SBA
- First Republic Bank

Supplier Diversity/Procurement panel

- DGS
- So. Cal Gas Company
- So. Cal Edison Company
- Metro

**How to do business with the
City of Los Angeles**

Conducted by Mayor Eric Garcetti's
Office of Economic Development -
Frank Aguirre

Staging your business to grow or sell

Conducted by
Emilio Campos, CPA, MBA.

Link to Registration form:

<http://lbcgla.chambermaster.com/events/details/2015-latino-business-forum-259>

Regional Black Chamber of Commerce 2015 Calendar of Events

15th Annual United Partners Communitywide Business Celebrations

Over 300 Attendees Expected
@ 15th Annual Celebration

May 12, 2015

Anheuser Busch Brewery
Variety Business Vendors

RSVP REQUIRED

info@regionalblackchambersfv.info
818-464-3484



For Minority Small Businesses: San Diego Access to Capital April 9, 2015 (4-6pm)

****FREE EVENT****

We Invite Minority Small Businesses of San Diego To Meet Key Banks And Funds That Will Participate In On Going Program To Provide Increased Access To Capital To Our Small Businesses That Will Battle The Rising Racial Wealth Gap And Allow Minorities To Dream And Hope For A Better Life

FOR INFORMATION CONTACT:

Enrique Velez, SDMCC
evelez@sdminorityconstruction.org

Remy Mimms, NLWBA-SD
remy@nlbwa-sd.com
(619) 977-9626

Albert Clark
San Diego County Hispanic Chamber
albert@ajg.com



ASIA/PACIFIC BUSINESS OUTLOOK CONFERENCE EXPANDING YOUR ASIA PACIFIC KNOWLEDGE, CONTACTS AND PROFITS APRIL 13-14, 2015 LOS ANGELES

Asia Pacific Business Outlook is the premier conference for business professionals seeking trade or investment opportunities in the Asia Pacific region. APBO particularly offers small and medium size businesses that are new to market tremendous opportunities to develop networks, devise strategies, and update understanding of current economic climate and socio-political trends in the region. Since 1988, the USC Marshall School of Business has produced the APBO Conference with the full support of the U.S. Commercial Service.

Link to Registration form:
www.apboconference.com/registration.html

17th Annual Madam C.J. Walker Business & Community Awards Luncheon

**National Coalition of
100 Black Women, Inc.,
Oakland/Bay Area Chapter**

Friday, April 10, 2015
from 10:30 AM to 1:30 PM (PDT)
San Francisco, CA

Location:
San Francisco Marriott Marquis Hotel
55 4th St
San Francisco, CA 94103

Link to Registration form:

<http://www.eventbrite.com/e/17th-annual-madam-cj-walker-business-community-awards-luncheon-tickets-13713354011?aff=es2>

Workforce Development

U.S. Spends Big for Outsourced Worker Services, But Contractor Workforce Size Is Still a Mystery

By Debra K. Rubin

Spending on outsourced worker services makes up the largest dollar chunk of U.S. government contracting, according to a March 11 Congressional Budget Office analysis for the House Budget Committee, but the agency can't determine how many jobs it funds.

Spending for professional, administrative and management services from the private sector grew the most in real dollars between 2000 and 2012, says CBO in a letter to Maryland Rep. Chris Van Hollen, ranking committee Democrat, who had requested information on the "size and cost of the federal government's contracted workforce."

Of the \$500 billion that federal agencies spent for contracted products and services in 2012, the largest component—\$94.7 billion—was for professional, administrative and management services, says CBO. That figure was up 146% from the spending total in 2000.

Agencies spent the second largest amount on "facility-related" services and construction in 2012, \$79.1 billion, up 26% from 2000, says the analysis.

According to the CBO data, spending for engineering and technical expertise was the highest among all services categories—accounting for

\$17.4 billion in 2012. The government spent more on fixed-wing aircraft and liquid propellants, says CBO.

The analysis reports that spending on contracted worker services among non-defense agencies rose a whopping 173% during the 200-2012 decade, from \$14.8 billion to \$40.4 billion. The U. S. Defense Dept. spent \$54.3 billion on such worker services in 2012, up 129% from \$23.8 billion spent in 2000, says the CBO analysis.

CBO says its analysis is taken from the Federal Procurement Data System-Next Generation, known as FPDS, which it described as the only source for comprehensive federal contract spending data.

But CBO also cautions that its data accuracy has been questioned and that neither the FPDS database, nor any others, "report the size of the total labor force funded by federal contracts."

CBO notes that DOD has recently begun collecting data on "full-time equivalent" positions funded by some of its services contracts, but it excludes facility-related services and information about subcontracts.

According to CBO, however, the "accuracy and completeness [of the new DOD database] are unknown," and it also does not allow the budget office to compare task performance costs between federal and contracted workers.

Source: ENR California



Image credit: blog.nsbank.com

\$500 billion that federal agencies spent for contracted products and services in 2012, the largest component—\$94.7 billion—was for professional, administrative and management services, says CBO. That figure was up 146% from the spending total in 2000.

Success Stories

Celebrating Business Growth in Oakland

By Aliza Gallo

The City of Oakland believes in the work and the approach of the Initiative for a Competitive Inner City and we support the annual Inner City 100 Symposium as a great asset to showcase the importance of inner cities like Oakland's. For over 10 years, we have nominated eligible Oakland businesses to be recognized on the Inner City 100 list in FORTUNE magazine. Over the years, we are proud that 55 Oakland businesses have been part of the prestigious 100 Inner City alumni family. We were further honored to be awarded the ICIC Nominator of the Year award in 2014, given to the partner who refers the most winning businesses to the Inner City 100 list each year. Like the coach of a team that is recognized thanks to the talents of his or her players, Oakland's recognition owes directly to the diverse and dynamic set of companies that help to put our City on the map as a thriving center of urban commerce. Of course, the City's Economic Development staff does all that we can to keep our companies happy and growing.

Our relationship with ICIC and the Inner City 100 began several years ago through a local partnership with an Oakland-based affiliated organization called Inner City Advisors. In partnership with the City of Oakland and others, Inner City Advisors works with fast growing and high growth potential companies in and around Oakland, some of which it also nominates directly for the Inner City 100.

Another tie that the City of Oakland's Economic Development Department has to ICIC's work is our sector strategy, which focuses outreach and expertise in such high growth areas as food production, craft manufacturing, green and cleantech, information technology, life sciences, trade and logistics, and retail. Working to expand these diversified but fast growing sectors of Oakland's economy is part of what led to our ability to nominate a wide variety of high growth firms to the Inner City 100.

Each year I ask the City of Oakland's Economic Development Sector Specialists to nominate the companies in the segments of the Oakland economy that are experiencing the most consistent growth in revenue and employment. We also track fast growing firms in the local business press, and compile all of our best candidates for evaluation by ICIC for the Inner City 100. The ICIC staff take things from there, performing extensive due diligence to verify which of our nominees qualify as top performers on a national scale.

For 2014, we initially nominated approximately 40 companies to be considered for recognition in the Top 100. Last year, for the first time in the program's history, the Inner City 100 list consisted of 10 fast-growing businesses from 10 industry categories. The 10 industry categories were: Construction; Manufacturing; Professional Services; Food and Beverage; Retail; Media and Communications; Software and Information Technology; Transportation and Logistics; Healthcare and Biotechnology; and Arts, Entertainment, and Recreation. Applicants ranked according to revenue



Photo Credit: <http://bit.ly/1wg7Kl3>

Oaklandish

growth against their industry peer, as well as overall performance. Oakland is proud to share that seven companies received awards including:

- FATHOM - #2 on the list overall, #1 in Manufacturing

- Revolution Foods - #19 on the list overall, #2 in Food & Beverage

- Oaklandish - #33 on the list overall, #1 in Retail

■ Continued on page 10

Public Legal Notices

CALIFORNIA STATE UNIVERSITY STANISLAUS

NOTICE TO CONTRACTORS SWIMMING POOL RENOVATION, PROJECT NUMBER 9353 CSU STANISLAUS ONE UNIVERSITY CIRCLE, TURLOCK, CA 95382

The Trustees of the California State University will receive sealed bid proposals in room MSR 290, at the above address, for furnishing all labor and materials for construction of the Swimming Pool Renovation, Project Number 9353, for the CSU Stanislaus campus.

Proposals will be received in the above-mentioned room until 2:00 p.m. on April 23, 2015, in accordance with the contract documents, at which time the proposals will be publicly opened and read.

In general, the work consists of the reconstruction of the Pool and Pool Mechanical Building which includes demolition of existing swimming pool, pool deck and pool mechanical building. The project includes, but is not necessarily limited to: demolition and lawful disposal of trees, shrubs, ground cover, and landscape irrigation facilities; existing pool, concrete and asphalt concrete improvements; removal and disposal of existing drainage pipeline and appurtenances; furnishing and installing underground utility lines, water, sewer and storm drain and appurtenances. Constructing concrete pool deck, curbs and gutters, valley gutters, handicap ramps, and sidewalks; patching asphalt pavement and installing paint striping, marking, and signing; furnishing and installing electrical and data conduit, conductors, and appurtenances; furnishing and installing landscape irrigation system and landscaping; furnishing and constructing swimming pool with steel shell and concrete floor; including all plumbing, lane markings, construction of concrete masonry and wood framed roof mechanical building; furnishing and installing all pool equipment and controls. Plans and specifications prepared by DLR Group; 1050 20th Street, Sacramento, CA 95811; Gary Gery; telephone: (916) 446-0206; e-mail: ggery@dlrgroup.com. Plans and specifications may be seen at the office of the University and Plan Rooms. Architect's construction estimate is \$2,716,000.00.

Plans and specifications will be available for review and purchase after March 27, 2015 by requesting them from ARC by going to www.e-ARC.com/ca/modesto then clicking on "Public Planroom" or by calling the

ARC Modesto location at (209) 524-2924 asking for the PlanWell Department. Plans and specifications cost approximately \$315 plus tax and shipping payable to ARC and are non-refundable.

Each bidder offering a proposal must comply with bidding provisions of Article 2.00 et seq. in the Contract General Conditions, and should be familiar with all the provisions of the Contract General Conditions and Supplementary General Conditions, especially Article 2.02, regarding the necessity to prequalify with the Trustees ten (10) business days prior to the bid date.

Bidders must be prequalified with the Trustees, and can download the Prequalification of Prospective Bidders, Form 703.11 from http://www.calstate.edu/cpdc/cm/contractor_prequal_bidders.shtml, or bidders may contact the person at the end of this document to request forms.

This project is a public works project and is subject to prevailing wage rate laws (see Contract General Conditions, Article 4.02-c). All contractors and all tiers of subcontractors bidding on this project shall register to bid public works projects with the Department of Industrial Relations (DIR), and maintain current this registration pursuant to Labor Code Section 1725.5. Please go to <http://www.dir.ca.gov/Public-Works/PublicWorks.html> for more information and to register.

A mandatory pre-bid walkthrough has been scheduled for April 2, 2015, at 10:00 am. Interested bidders should assemble at South Dining Hall, Building #12 on the campus map.

The Trustees require the successful bidder to achieve three percent (3%) DVBE participation in contracting construction projects as established in the bidding documents, and bidders shall identify the DVBEs to be used to satisfy this requirement in their bids. Bidders shall contact the Trustees' DVBE Coordinator at (209)667-3243 or Debbie DaRosa at (209) 667-3987.

It will be the responsibility of each bidder to obtain a bid proposal package in sufficient time to fulfill requirements therein. Bid proposal packages are obtainable only by prequalified contractors, licensed in the State of California with a B license and C53 Swimming Pool Contractor License, and registered with the DIR to bid public works projects. The bid packages must be requested from the Trustees, located at CSU Stanislaus, One University Circle, Turlock, CA 95382; Attention: Debbie DaRosa, (209) 667-3987.

Current State of Women in STEM Careers

Continued from page 1

In addition to Clark and Lundgren, speakers at the summit included PwC Chairman and Senior Partner Bob Moritz, Stella & Dot CEO and Founder Jessica Herrin, Lockheed Martin Executive Vice President of Information Systems and Global Solutions Sondra Barbour, and ABC News reporter and The Confidence Code co-author Claire Shipman.

The Center for Women in Business (CWB) promotes and empowers women business leaders to achieve their personal and professional goals by increasing opportunities for women to serve on corporate boards and in the C-suite; mentoring women in the early stages of their careers or re-entering the workforce; and building a network of women entrepreneurs to encourage peer-to-peer networking, education, and professional growth.

The U.S. Chamber of Commerce Foundation is dedicated to strengthening America's long-term competitiveness and educating the public on how the free enterprise system improves society and the economy.

Source: www.uschamber.com

Request for proposal On-Call Structural Engineering Consultant Services



Who: Santa Clara Valley Water District (SCVWD) is the water resource management agency meeting watershed stewardship needs of, and providing wholesale water reliability to, Santa Clara County's 1.8 million residents.

What: The Santa Clara Valley Water District (District) is seeking a qualified Structural Engineering Consultant(s) (Consultant) to provide general and specialized structural engineering services in the areas of flood control and water utility capital improvements and operational projects, and other structural engineering support services on an "as needed" basis and may be requested at any time and may include the provision of technical services on more than one type of structure or structural materials. Examples of the types of structure include, but not are limited to, flood control channel crossing bridges and box culverts, concrete-lined U-frame and trapezoidal channels, retaining walls, floodwalls, water treatment plant building and equipment facilities. Types of structural materials include structural steel, reinforced concrete, masonry, timber, and light-weight metal.

An optional pre-proposal meeting will be held on the date, time and place specified in the RFP Schedule posted in SCVWD's Contract Administration System (CAS). RSVP is required two days in advance to Emmanuel Aryee, Project Manager.

For complete and updated information on this Request for Proposal (RFP) requirements and deadlines, please go to SCVWD's web portal at <http://cas.valleywater.org>.

Please submit your proposals electronically in CAS by the date and time specified in the RFP Schedule. Prior to submitting proposals, all firms must be registered in CAS. This can be achieved by going to the web address noted above and following the instructions to create an account. When creating an account in CAS, select the expertise code "CV30 - Structural Engineering Services" and add contact information as necessary. If you need assistance with creating a CAS account, please call (408) 630-2992, or e-mail questions to ContractAdministration@valleywater.org.

General questions regarding this RFP should be sent to **Emmanuel Aryee**, Project Manager, at earyee@valleywater.org.

2/2015_LG

Candlestick Retail Center in San Francisco Opportunity to Perform

CP-02, CP-03, CP-04 – Demolition, Mass Grading, and Surcharge at the Candlestick Retail Center Project in San Francisco. Lennar Urban is requesting qualified, interested consulting firms to respond to a public request for proposals to perform Demolition, Mass Grading, & Surcharge For

Candlestick Retail Center Project

For more information, please visit: <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=9237>

The Successor to the San Francisco Redevelopment Agency (SFRA) has established the 50% Small Business Enterprise (SBE) Participation goal for Consultants.

Respondents are encouraged to check this website regularly for updates.

Pre-Bid Coordination Meeting and Job Walk:

**March 24, 2015 @ 10:00 AM
Building 101
101 Horne Ave.
San Francisco, CA 94104**

Proposals must be submitted by
April 9, 2015 @ 2:00 PM (PST).

\$1.5-Billion Light Rail Line Takes Shape In LA

Continued from page 1

tasked with building the line that will be operated by Metro, the public transportation authority in Los Angeles. Requested changes include an aerial station rather than an at-grade station at a major intersection and a \$16-million bike path.

The team worked almost two years just on coordination with utility companies while also proceeding with design and construction. Under a design-bid-build job, "we would now have just been starting construction," says Freund. Work began in 2012 but notices to proceed were limited at first, says Thorpe, as officials awaited the outcome of a failed lawsuit and appeal filed by one group of residents. That 3-year process ended last year.

The light-rail line follows an abandoned freight rail alignment, requiring crews to sometimes tear down or accommodate existing infrastructure with just inches of tolerance. For example, crews had to squeeze tracks under an existing box structure for the railroad that itself lies directly between the Interstate 10 freeway. "We would have had to shut down two lanes of the I-10 freeway for six to eight months if we had to reconstruct the box," says Thorpe.

Elevation varies, as the route goes over a major boulevard, then under the I-405, then up and over another busy street, notes Freund. Yet all the while the gradient that future trains can navigate cannot exceed 6%, says Thorpe. At one point, adds Freund, the gradient reached 5.95%.

Part of the alignment travels through an area chock-full of recording and post-production studios. To prevent train vibrations from hampering business, the team utilized in two areas a concrete slab that sits on springs. "We built a concrete bathtub U-section and cast individual elements that range from 30 to 60 ft long that sit on springs," says Freund.

Thorpe says the Expo line is the first North American transit system to utilize the GERB system, produced in Germany and used in heavy industrial facilities.

A test train will begin running in spring, and construction wraps up by fall.

Source: <http://enr.construction.com>

Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363076-00

Fictitious Business Name(s):
Bay Area Financial & Education Consultants
Address
**2035 Judah Street,
San Francisco, CA 94122**
Full Name of Registrant #1
Stephanie Ho
Address of Registrant #1
**2035 Judah Street,
San Francisco, CA 94122**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/13/2015**

Signed: **Stephanie Ho**

This statement was filed with the County Clerk of San Francisco County on **2/13/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
2/13/2015

3/5/2015 + 3/12/2015 + 3/19/2015 + 3/26/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363690-00

Fictitious Business Name(s):
Romper Jompers
Address
**9 Fuente Avenue,
San Francisco, CA 94132**
Full Name of Registrant #1
Marion Banks
Address of Registrant #1
**9 Fuente Avenue,
San Francisco, CA 94132**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/13/2015**

Signed: **Marion Banks**

This statement was filed with the County Clerk of San Francisco County on **3/13/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Morgan Jaldon**
Deputy County Clerk
3/13/2015

3/19/2015 + 3/26/2015 + 4/2/2015 + 4/9/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363473-00

Fictitious Business Name(s):
Creative IQ Art Studio
Address
**3423 Balboa Street,
San Francisco, CA 94121**
Full Name of Registrant #1
Suzanne P. Ferras
Address of Registrant #1
**2347 31st Avenue,
San Francisco, CA 94116**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/1/2015**

Signed: **Suzanne P. Ferras**

This statement was filed with the County Clerk of San Francisco County on **3/5/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval**
Deputy County Clerk
3/5/2015

3/12/2015 + 3/19/2015 + 3/26/2015 + 4/2/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363698-00

Fictitious Business Name(s):
The Scent of Love Body Oils & Fragrance
Address
**77 Van Ness Avenue, Suite 101,
San Francisco, CA 94102**
Full Name of Registrant #1
Damien Posey
Address of Registrant #1
**833 Jamestown Avenue, Apt 101
San Francisco, CA 94124**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/13/2015**

Signed: **Damien Posey**

This statement was filed with the County Clerk of San Francisco County on **3/13/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
3/13/2015

3/19/2015 + 3/26/2015 + 4/2/2015 + 4/9/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363212-00

Fictitious Business Name(s):
Forgery
Address
**1525 Mission Street,
San Francisco, CA 94103**
Full Name of Registrant #1
Soma Lounge (CA)
Address of Registrant #1
**3201 Fillmore Street,
San Francisco, CA 94123**

This business is conducted by **A Limited Liability Company**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/23/2015**

Signed: **Jeremy Scherer**

This statement was filed with the County Clerk of San Francisco County on **2/23/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
2/23/2015

2/26/2015 + 3/5/2015 + 3/12/2015 + 3/19/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0362368-00

Fictitious Business Name(s):
Heritage Bagco
Address
**28 2nd Street 3rd Floor,
San Francisco, CA 9415**
Full Name of Registrant #1
Marina Cheung Yiu
Address of Registrant #1
33 Lycett Circle, Daly City, CA 94015

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **1/8/2015**

Signed: **Marina Cheung Yiu**

This statement was filed with the County Clerk of San Francisco County on **1/8/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
1/8/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363402-00

Fictitious Business Name(s):
Mia Maturen, MFT
Address
**459 Fulton Street, Suite 103
San Francisco, CA 94102**
Full Name of Registrant #1
Mia Maturen
Address of Registrant #1
**459 Fulton Street, Suite 103
San Francisco, CA 94102**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/25/2015**

Signed: **Mia Maturen**

This statement was filed with the County Clerk of San Francisco County on **3/3/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
2/13/2015

3/5/2015 + 3/12/2015 + 3/19/2015 + 3/26/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363027-00

Fictitious Business Name(s):
NOISE
Address
**3423 Balboa Street,
San Francisco, CA 94121**
Full Name of Registrant #1
Daniel Brown
Address of Registrant #1
**3405 Anza Street,
San Francisco, CA 94121**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **2/7/2015**

Signed: **Daniel Brown**

This statement was filed with the County Clerk of San Francisco County on **2/11/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
2/11/2015

3/12/2015 + 3/19/2015 + 3/26/2015 + 4/2/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0363469-00

Fictitious Business Name(s):
Promoting Tangible Progress
Address
**548 Market Street, #45173,
San Francisco, CA 94104-5401**
Full Name of Registrant #1
Douglas C. Griffin
Address of Registrant #1
**4133 Penniman Avenue,
Oakland, CA 94619**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **3/1/2015**

Signed: **Douglas C. Griffin**

This statement was filed with the County Clerk of San Francisco County on **3/5/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Guillermo Sandoval**
Deputy County Clerk
3/5/2015

3/12/2015 + 3/19/2015 + 3/26/2015 + 4/2/2015

Celebrating Business Growth in Oakland

Continued from page 8

- ArcSine - #48 on the list overall, #5 in Professional Services
- Premier Organics - #51 on the list overall, #4 in Food & Beverage
- Blaisdell's Business Products - #63 on the list overall, #3 in Retail
- Veronica Foods Company - #94 on the list overall, #8 in Food & Beverage

I was fortunate to attend the 2014 Inner City 100 Symposium & Awards and accept the award on behalf of the City of Oakland as well as cheer on our winning businesses! Not only was the conference enlightening, I realized how important our business community is to Oakland. Whether small or large, all of the diverse firms in our ecosystem contribute to the vitality, health and economic well-being of our community. Businesses and business owners who choose to locate and grow in inner cities like Oakland's need to be recognized for their commitment because they face specific challenges. As cities, we need to demonstrate our support and the Inner City 100 Symposium & Awards provides one such opportunity on a national scale.

We look forward to participating in the 2015 Inner City 100, and encourage other cities to nominate their most inspiring firms. When urban entrepreneurs succeed, we all benefit!

Aliza Gallo is the Economic Development Manager in the City of Oakland's Economic & Workforce Development Department. To learn more about the City of Oakland, visit their main website at www.oaklandnet.com or it's Business Assistance Center website at <http://www.oakland-bac.com/>. Aliza can be reached at agallo@oakland-net.com.

Source: Initiative for a Competitive Inner City

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 15-550964

PETITIONER OR ATTORNEY
Maria V. Creascova
1915 Green Street #201
San Francisco, CA 94123

TO ALL INTERESTED PERSONS:
1. Petitioner **Maria V. Creascova** for a decree changing names as follows:

Maria V. Creascova changed to
Mari Creascova Greene

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **May 5, 2015** Time: **9:00 AM** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102

MARY ANN MORAN, Clerk
DATED - February 25, 2015

3/5/2015 + 3/12/2015 + 3/19/2015 + 3/26/2015

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Yellen: Fed Can't Change Bank Culture Through Supervision

by John Heltman

Federal Reserve Board Chair Janet Yellen acknowledged Wednesday that there was little the central bank could directly do to change the culture at big banks caught up in market manipulation and other scandals.

Speaking during a press conference after a meeting of the Federal Open Market Committee, Yellen said it was “very disappointing to see what have been some really brazen violations of the law,” she appeared hesitant to offer new concrete actions the central bank could take to tackle the admittedly nebulous idea of culture.

“While changing the culture of organizations is not something that we can achieve through supervision, we will make sure that the banks that we supervise have appropriate compliance regimes in place,” she said.

The Fed and other bank regulators issued a proposal in 2011 that would restrict executive compensation at banks, but Yellen declined to offer a timeline on when it might be finalized. Instead, she suggested it may be unnecessary because regulators can use their existing authority to combat incentives that lead to excessive risk-taking.

“Our supervision covers that topic now,” Yellen said. “And we have seen, I think, meaningful changes already in the structure of compensation in banking organizations to diminish ways in which it might incent risk taking.”

Bank culture remains a topic of substantial concern among global regulators. Investigators have uncovered several scandals in recent years, including bank manipulation of the Libor interest rate benchmark in 2011 and 2012, followed by more recent revelations of the manipulation of foreign exchange benchmarks and the precious metals market. They have heightened concerns that the largest players are colluding to steer markets to their advantage rather than provide valuable services.

The United Kingdom's Financial Conduct Authority last year proposed a roadmap to improve market competition to address concerns around culture, called the Fair and Effective Markets Review. That proposal outlines a code of conduct for market participation and a number of methods of achieving and monitoring compliance.

The executive compensation proposal is the only comparable action unveiled so far in the U.S., and it focuses primarily on limiting firms' ability to reward or incentivize disruptive market behavior. Yellen said that kind of activity is something that the Fed will “look for in our supervision as well.”

Yellen also pushed back against the idea that the central bank is too opaque, saying that the Fed is “already one of the most transparent central banks of any around the globe,” as evidenced by the availability of bank balance sheets, regular testimony in Congress and the holding of regular press conferences. Yellen went on to reiterate her opposition to any efforts in Congress to change or bind the Fed or the FOMC in its regulatory or monetary policy decisions, including changing the overall structure of the central bank.

“I don't think it's a system that's broken,” Yellen said. “Congress can revisit the decisions that [it has] made about the structure of the Fed. There were good reasons for making the decisions that were made about how to structure voting and other things, but ... I don't see a need for changes.”

The FOMC in its March 17-18 meeting reported somewhat dimmer economic projections for the U.S., estimating that GDP would grow within a more modest range of 2.3-2.7% in 2015, rather than 2.6-3.0% estimate furnished after the December 2014 meeting. The Fed estimates that inflation would remain even further below its 2% target range as well, estimating a range between 1.3% and 1.4% for 2015 and a slower liftoff into 2016 and 2017.



Photos: Courtesy of Valley Fence

“I don't think it's a system that's broken,” said Fed Chair Janet Yellen, pushing back against calls by Congress to change the central bank's structure.

Unemployment, meanwhile, was estimated to fall at a more rapid pace than the committee thought it would be in December, estimating a 5-5.2% unemployment rate this year and between 4.8-5.1% in 2017.

With respect to interest rates, the FOMC chose to keep the Federal Funds Rate at the near-zero level that it has maintained for the past several years. But the meeting seemed to show an emerging consensus about when to raise interest rates and by how much.

Yellen's statement notably dropped its call for “patience” in awaiting a rise in rates. Seven governors favored a 0.5% rate increase in 2015, and six preferred a 1.5% rate in 2016. Thirteen gover-

nors favored a long-term interest rate of between 3.5% and 3.75%. The December meeting showed that 15 of the 17 governors favored raising rates in 2015, a number that remained unchanged at the March meeting.

“The Committee judges that an increase in the target range for the federal funds rate remains unlikely at the April FOMC meeting,” Yellen said. “The committee currently anticipates that, even after employment and inflation are near mandate-consistent levels, economic conditions may, for some time, warrant keeping the target federal funds rate below levels the committee views as normal in the longer run.”

Source: www.americanbanker.com

How to Secure a Business Loan: Tips From a Banking Executive

By: Lisa Furgison

You have an idea for a startup, but you'll need more than just ambition to make it a reality. You'll need cash. You might look for investors or borrow money from friends, but getting a loan from a local bank is still a popular option.

But before you break out a suit and talk with a banker, you'll want to get a few things in order to improve your chances of being approved.

John Marrocco, the head of business banking for Fifth Third Bank in Cincinnati, says a lot of business owners walk into the bank unprepared. Making matters worse, many business owners aren't realistic about the amount of money they should borrow. To make sure this doesn't happen to you, Marrocco offers these tips to help you secure a business loan.

Have a good business plan

A business plan serves as a road map. It defines your business, sets goals, and explains how you plan to meet these goals. On a personal level, it offers a cohesive vision and will help you oversee your business. On a financial level, it gives bankers a sense of what your business is and how you plan to make a profit.

“Being able to present your strategic business plan to your banker will help him or her gain a better sense of the business's future stability,” Marrocco says.

Aren't sure where to start with a business plan? Check out this free business plan template and LivePlan, our cloud-based planning software that integrates with QuickBooks and helps you create a top-notch business plan.

Once you've got your plan ready, Marrocco suggests double-checking it to make sure it answers these three questions:

Does my business plan have clear goals and measurable objectives?

- What are my strategies to meet those goals (and do I explain them)?
- What is the competitive landscape?
- Identify your long-term business goals

A long-term goal of “making money” won't cut it—you need a vision for the future.

Your banker will need to understand your plans for growth. For example, do you want to double the size of your company in ten years? Expand your product line?

Presenting your long-term business goals will help your banker determine if you are able to achieve those goals, as well as recommend the right products and services for your business, Marrocco says.

Bring the right documents

Aside from your business plan, you'll also want to bring in tax returns, bank statements, proof of

personal and business insurance, letters of incorporation, registration or trademarks, and any applicable business licenses.

Be prepared to talk numbers

Know your current cash flow and expected revenue. Your banker will want to know if you currently have a revenue stream and how you are tracking it. Be ready to discuss ongoing costs, such as rent, utilities, payroll, equipment, and supplies. If your business is seasonal, be prepared to talk about how to get through the slow months.

You'll also be asked about your financial contributions. Banks want to know that you've got some skin in the game, too. You'll be asked how much money you've invested in your business so far, and how much more money you're willing to contribute in the future.

This discussion helps a banker decide whether or not you have the means to pay back the loan. Be honest. Show them you're a good investment.

Source: <http://articles.bplans.com>

Northern & Southern California Sub-Bid Request Ads



19 PAMARON WAY, NOVATO, CA 94949
 PHONE: (415) 382-1188 FAX: (415) 883-7529
CONTACT: ADRIANNE LEWIS
 Email: Adrianne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
 CERTIFIED DVBE/SBE/DBE/WBE/MBE/LBE
 and ALL QUALIFIED SUBCONTRACTORS &
 SUPPLIERS FOR ALL TRADES
 FOR THE FOLLOWING PROJECT:

**PAUL REVERE ELEMENTARY SCHOOL
 MODERNIZATION**

**SFUSD PROJECT NO. 11516
 SAN FRANCISCO, CA**

**BID DATE: March 31, 2015 at 2:00PM
 ESTIMATE: \$10,000,000**

Trades needed but not limited to: Site Work, Earthwork, Permanent Ground Anchor Tiedowns, Paving and Underground, Site Concrete, Rubber Playground Surfacing, Chainlink Fences and Gates, play Equipment, Structural Concrete, Shotcrete, Post Installed Anchors, Structural Steel & Misc Iron, Metal Decking, Cold Formed Metal Framing, Metal Fab, Rough Carpentry, Architectural Woodwork, Modified Bituminous Sheet Waterproofing, Roofing Underlayment, Spray Applied Fireproofing, Building Insulation, Roof Insulation, Building Papers, Firestopping, Wall Membrane, Asphalt Shingles, Fiber Cement Board Siding, Modified Bitumen Roofing, Flashing and Sheetmetal, Modified Bituminous Sheet Flashing, Window and Door Flashing, Joint Sealers, Doors, Frames and Hardware, Glass, Glazing and Aluminum, Elevator Door Smoke Containment Seals, Metal Support Systems, Interior Gypsum Plaster, Exterior Portland Cement Plaster, Gypsum Board, Ceramic Tile, Acoustical Ceilings, Wood Flooring, Linoleum Sheet Flooring, Epoxy Mosaic Flooring, Painting, Visual Display Boards, Toilet Accessories and Compartments, Louvers and Vents, Signage, Fire Extinguishers and Cabinets, Stage Curtains, Evacuation Equipment, Window Shades, Intrusion Detection System, Digital Video Surveillance, Fire Protection, Hydraulic Elevator, vertical Wheelchair Lifts, HVAC, Plumbing, Electrical and Hazmat.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S AND LABORER'S COLLECTIVE BARGAINING AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER

REQUEST FOR
 BIDS & NOTICE OF INTEREST

The Solis Group is bidding on the following project as a prime contractor:

**As-Needed Labor Compliance
 Consultant Services for the
 County of Los Angeles
 Department of Public Works
 Bid Date: April 1, 2015 at 3pm**

The Solis Group (TSG) is seeking qualifications from locally based certified minority firms-disabled veterans (DVBEs), disadvantaged business enterprises (DBEs), and minority and women-owned business enterprises (MBEs and WBEs)-and other subcontractors for the following work:

- Labor Compliance Analyst
- Staff Assistant

Scope of work for the above positions is expected to include compliance monitoring, audits, compliance enforcement, labor compliance meetings, Local Worker Hiring Program coordination, certified payroll systems, training/assistance, administrative duties, and reports.

Experience providing similar services directly to local agencies, cities, and/or counties is preferred.

This proposal is in alignment with the County's Community Business Enterprise (CBE) Program requirements.

In addition, TSG can provide assistance to firms in obtaining required bonds, lines of credit, insurance, and/or necessary equipment, supplies, and materials. No plans are available but the RFP can be provided, if needed.

TSG intends to conduct itself in good faith in regards to all firms. Interested businesses should email a one-page firm overview with L.A. County and relevant experience with DVBE, DBE, MBE, and/or WBE proof of certification to irobinson@thesolisgroup.com.

**Hanford Applied Restoration
 and Conservation**

We are seeking DBE subcontractors and suppliers for
**Willits Bypass Planting,
 CalTrans project No. 01-262064
 bidding April 15, 2015 at 2:00 PM**

This project consists of erosion control, planting, irrigation and plant establishment work. Quotes requested for the following crafts/suppliers; progress schedule (critical path method), prepare storm water pollution prevention plan, rain event action plan, storm water sampling and analysis, storm water annual report, move-in/move-out (temp erosion control), temporary tacked straw, temporary fiber roll, temporary construction entrance, roadside clearing, invasive plant removal (light and heavy), soil amendment, plant installation, plant establishment work, wood mulch, move-in/move-out (erosion control), erosion control (dry seed), erosion control (drill seed), straw (native grass), incorporate materials.

100% performance and payment bonds may be required. Bonding and insurance assistance is available.

Plans and specifications can be viewed at:

Hanford ARC's headquarters

23195 Maffei Road, Sonoma, CA 95476

Please contact Kevin Heddy at 707-996-6633, extension 109 or kevin@hanfordarc.com.

Hanford ARC is a California Licensed contractor and an equal opportunity employer.

RGW Construction Inc. is seeking all qualified Minority Owned Business and Women Owned Business Enterprises (MBE/WBE's) for the following project bidding to Alameda County:

**Improvements of a Portion of Ardenwood Creek (Line P) in the Vicinity of Paseo Padre Parkway to Tupelo Street in Fremont, Alameda County, CA
 Zone No. 5 Project - Spec No. 5-211**

Alameda County Flood Control and Water Conservation District

Goals: MBE 15% / WBE 5%

220 calendar days

Bid Date: 4/7/15 @ 2:00pm

Requesting Sub-quotes for (including but not limited to): Fabric and Oils, Construction Area Signs, Traffic Control, Cold Plane, Clear & Grub, Landscaping, Hydroseeding, Erosion Control, Irrigation, Grinding, Reinforcing Steel, Concrete Curb & Sidewalk-Misc, Fencing, Thermoplastic and Painted Traffic Stripe & Marking, Pavement Marking, Signal and Lighting, SWPPP, Water Truck, Sweeper, Trucker & Painting Structures (Anti- Graffiti Coating).

Scope of Work: Providing and implementing water pollution control plan, design, install, maintain & monitor multiple water diversion and de-watering systems, construct reinforced concrete box culverts, installing reinforced concrete pipes; constructing storm drain manholes, furnish and place slurry cement backfill; AC, AB.

RGW is willing to breakout any portion of work to encourage MBE/WBE participation. Contact us for a specific item list.

Plans and Specs are available to view and copy at our office or online at www.ipdservices.com/clients/eastbay?ALCO or contact Central Blue Print 510-276-3375. Contact Dan Schultz 925-606-2400 for any questions, including bonding, lines of credit, insurance, equipment or material suppliers. Subcontractors should be prepared to submit payment and performance bonds equal to 100% of their quotation.

RGW Construction, Inc.

Contractors License A/B 591940

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